



# Sage 300c

## Pilot your business across functions, offices, and geographies

Whether your business has one or several locations in the same city or across international borders, Sage 300c helps you manage finances, operations, and inventory in multiple languages and currencies. With real-time, mobile access and visibility across your entire company to keep your business on track, Sage 300c allows you to:

- Break down departmental silos for companywide transparency and improved collaboration.
- Tap into a real-time, unified view of your company's finances and operations.
- Reduce inefficiencies and redundancies so you can optimize company performance, productivity.
- Integrate front-to-back-office processes such as marketing, sales, and customer service.
- Work anywhere and anytime.

#### Anytime, anywhere mobile access

Sage 300c offers anytime, anywhere, and any-device access to business and transactional data, critical to supporting an increasingly mobile and geographically dispersed business.





#### What is Sage 300c?

Sage 300c helps small and medium companies manage their entire business across geographies without the cost or complexity of traditional enterprise resource planning (ERP) software. The preferred solution for tens of thousands of companies across the globe, Sage 300c connects the most important aspects of your growing business, including:

- Financials.
- Operations and inventory.
- Project and vendor management.
- Human resource management and payroll.

Man.

• Sales, marketing, and customer service.

The advantages keep coming. Sage has an extensive network of third-party solution providers whose add-on solutions extend Sage 300c ever further to meet the specialized needs of your business.

Imagine a world where your business can process orders, fulfill orders on time, make and accept payments, reconcile your books across multiple companies and currencies, pay employees, and manage projects, all with one trusted solution. Welcome to Sage 300c.

4 Sage 300c



"Since we implemented [Sage 300], we are saving 20-30 hours each month in accounting tasks, and we have increased revenues."

Allan Schmidt, president, Vineland Estates Winery

#### Take the complexity out of managing your financials

With Sage 300c, you will have an accurate, real-time understanding of your financial position, whether it's cash flow, receivables, or payables across multiple locations, companies, currencies, and international borders. Configurable, simple to use, and accessible anytime, anywhere, Sage 300c helps you stay on top of your business and address financial issues before they become real problems.

Sage 300c helps you manage complex finances and remain compliant with government regulations such as Generally Accepted Accounting Practices (GAAP) or International Financial Reporting Standards (IFRS).

#### Powerful yet simple

Keep your general ledger up to date in real time and meet your most demanding budgeting and processing needs to maximize the efficiency and accuracy of your financial data with Sage 300c.

- Store up to 99 years of financial data
- Balance your books at every step
- Manage up to ten different account segments
- Print or email reports instantly
- Configure to your unique processes and preferred practices.
- Set up recurring GL entries
- Easily import transactions from other applications or export data

#### Comprehensive accounting and financial management

- General Ledger
- Accounts Payable
- Accounts Receivable
- Payment Processing
- Bank Reconciliation
- Check and form printing
- Multicurrency support
- Consolidated financials across multiple companies

<b>Sage</b> 300	Home				A Session	Date: Oc
Accounts Payable	Accounts Receivable	General Ledger Mo	re			
G/L Transactions :	Batch List Journal Entry	Post Batches				
G/L Journal Ent	try		Optic	ns v Create M	New Entry Cre	ate New
						•
Batch Number *	> p		Batch Sum	mary		
			Entries	1	Debits	
Batch Description			Туре	Subledger	Credits	
SAMLTD BK - 1/	15/2019		Status	Open	Quantity	
Entry Number * =			Source Ledger	•		
00001	> 0		BK - TF	> 0		
Entry Description			Source Code D			
Sample Entry			Bank Transfe			
			]			
Entry Date * Year/Period			Auto Reven	se	Fiscal Year - Peri 0000 - 00	od
+ Add Line		dit Columns    Norma	I Entry Mode	Quick Entry Mode		
+ Add Line			I Entry Mode 🔿	Quick Entry Mode Source Credit	Quantity	Date
	🗇 Delete Line 📗 B				Quantity 0.000	
Account Number	Delete Line     Account Description	Source Cur So	urce Debit	Source Credit		1/16/
Account Number	Delete Line     Account Description     Bank account, oper	Source Cur Sou	urce Debit 0.00	Source Credit	0.000	1/16/ 1/16/
Account Number 1020 1027 7200	Celeta Line En Account Description Bank account, oper Bank account, or Exchange rounding	Source Cur Sou USD USD	urce Debit 0.00 10.00	Source Credit 10.00 0.00	0.000 0.000	Date 1/16/2 1/16/2
Account Number 1020 1027 7200	Celeta Line En Account Description Bank account, oper Bank account, or Exchange rounding	Source Cur Sou USD USD	urce Debit 0.00 10.00	Source Credit 10.00 0.00	0.000 0.000	1/16/ 1/16/
Account Number 1020 1027 7200	Celeta Line En Account Description Bank account, oper Bank account, or Exchange rounding	Source Cur Soo USO USO	urce Debit 0.00 10.00	Source Credit 10.00 0.00	0.000 0.000	1/16/ 1/16/ 1/16/
Account Number 1029 1027 7200 *	Celete Line Account Description Bank account, oper Bank account, oper Bank account, oper Exchange rounding	Source Cur Soo USO USO	arce Debit 0.00 0.00 0.00 0.00 of Balance By	Source Credit 10.00 0.00	0.000	1/16/ 1/16/ 1/16/
Account Number 1020 1027 7200 *	Celets Line Account Description Bank account, oper Bank account, oper Bank account, oper Exchange rounding 1 of 1 > H Credits	Source Cur Soo USD USD USD	of Balance By	Source Credit 10.00 0.00 0.00	0.000	1/16/ 1/16/ 1/16/

#### Manage payables with ease

Streamline your entire cash flow process and save money. Sage 300c ensures rapid entry of vendor invoices, flexible cash disbursement, and check reconciliation. You can prioritize payments, negotiate terms, and reduce bad debts.

- Organize vendor records quickly and easily.
- Import transactions from other applications.
- Automatically distribute invoices to as many general ledger expense or asset accounts you require.
- Set up and schedule recurring payables for invoices paid on a regular basis.
- Calculate tax for vendor invoices or manually distribute tax.
- Print checks in multiple languages, including English, French, and Spanish.

#### Easily manage multiple companies

When you're keeping track of dealings between multiple entities or subsidiaries, Sage 300c reduces the work required for intercompany accounting. Whether you operate as one company, 10 divisions, or 100 entities, you'll reduce redundant data entry and focus on more revenue-generating activities.

Intercompany transactions in Sage 300c allows you to enter General Ledger and Accounts Payable transactions affecting more than one company and automatically distribute transactions across two or more companies. You can set up multiple companies, close books, and report results by company or consolidated company.

#### Simplify international commerce and user support

Managing the complexities of a business across geographies is not easy, but Sage 300c makes it far less complicated.

With Sage 300c, you can easily manage international commerce across multiple companies or subsidiaries. You'll have tools to easily maintain an unlimited number of currencies and exchange rate schedules, update exchange rates daily, and post gains or losses from currency fluctuations. Multilanguage support for English, French, simplified and traditional Chinese, and Spanish is included with Sage 300c and translatable for additional languages throughout the system.

#### Get paid faster

With Sage 300c, you'll effectively manage your cash flow; track purchase patterns; automate tax calculations, discounts, commissions and due date, and much more. With the help of built-in calculations, you have full control of your receivables and invoicing and save countless hours avoiding errors and eliminating duplicate data entry.

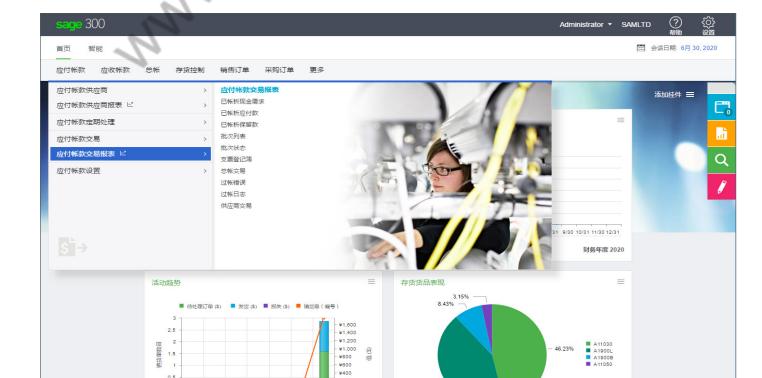
#### **Bank reconciliation in minutes**

With Sage 300c, you can quickly and accurately reconcile your bank accounts and perform banking transactions with pinpoint accuracy.

#### Manage and track your fixed assets

Sage Asset Management\* can be added to Sage 300c to give you total control over the entire fixed asset lifecycle and ensure that your company is always in regulatory compliance. Sage Asset Management offers integration for Accounts Payable/Purchase Order asset creation and automated General Ledger postings. Integrating Sage Fixed Assets to Sage 300c provides a comprehensive fixed asset inventory and tracking solution.

\*Sage Asset Management is an add-on solution to Sage 300c.



"One thing that [Sage 300] does particularly well is give us the real-time inventory numbers we need to make informed day-to-day decisions."

Allan Schmidt, president, Vineland Estates Winery

### Ship orders on time, manage inventory across multiple locations

With Sage 300c, you'll delight customers, vendors, and your own employees by integrating disparate processes across multiple warehouses, inventory, production, and service departments. Faster, more accurate fulfillment results in satisfied customers, quicker payments, and much greater profitability.

#### **Optimize your inventory**

Assert control over your inventory processes and reduce carrying costs while delivering orders on time. With Sage 300c, you can easily take charge of inventory receipts, shipments, returns, and adjustments with multilocation inventory tracking capabilities.

With easily accessible, real time information, make better business decisions regarding what merchandise to stock, pricing, discontinued items, and trend analysis to best determine what's selling and what to market.

Sage 300c offers real-time visibility to inventory data including receipt, shipping information, returns, disposition of goods, and precise value. It also allows you to obtain detailed, current inventory information on demand.

#### Take control of your stock levels

Sage Inventory Advisor\* provides you with an inventory health check, produces quality forecasts, reduces the time spent on manual tasks, and determines the optimal investment needed to achieve target fill rates. It's optimal for companies with one or more warehouses and 1,000+ SKUs.

#### Strategically manage every aspect of the distribution cycle with efficiency and control.

- · Inventory control, forecasting, and optimization
- Serialized inventory and lot tracking
- Purchase Order
- Order Entry

<sup>\*</sup>Sage Inventory Advisor is an add-on solution to Sage 300c.

"I know exactly what is on each order and what each of our different accounts owe us. This has cut order-writing time by more than half and put accurate information at my fingertips."

Marni Kontturi, office manager, Clarke Phillips Safety Supply Ltd.

#### Streamline order and shipping processes

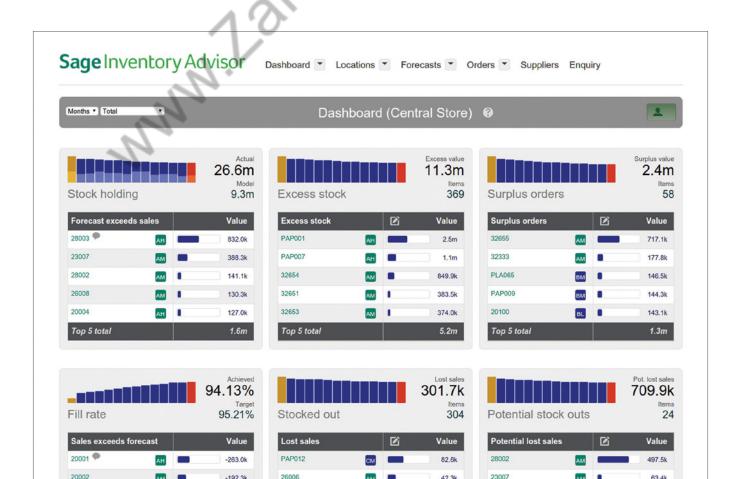
Are your accounting or customer service teams overwhelmed with questions on shipment status, billing, item availability, or returns? Are they tracking orders manually and relying on shop-floor or warehouse staff to determine what's in stock and what can be shipped?

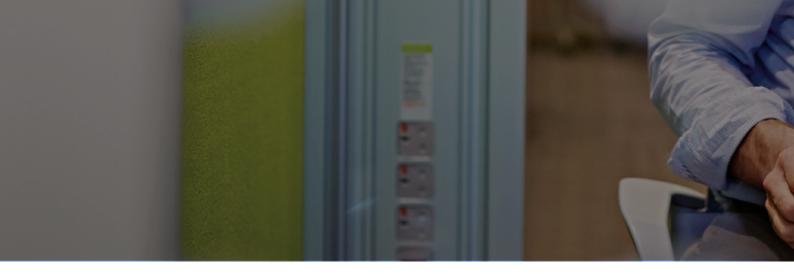
With Sage 300c, your employees will be continuously aware of inventory levels and customer account changes such as alternative items. You will eliminate redundant data entry and automate workflow as well as:

- Set up detailed quotes, back orders, cancellations, shipments, and prepayments.
- Establish data-entry defaults so you can see customer information quickly.
- Gain real-time insight into stock levels, customer details, and shipping information.
- See and enter orders in the currency of your customers.
- View or print reports of transaction details and sales information.
- Track multiple payment schedules and other payment terms.

#### Strengthen vendor relationships, interaction with streamlined purchasing

Make the right decisions sooner by automating—and adding visibility—to every facet of your purchasing process. Sage 300c keeps you in sync across process requisitions, purchase orders, receipts, invoices, and returns to save you time. All that transparency means everyone works from the same, real-time intelligence. What better way to keep building stronger relationships with your vendors?





#### Effectively manage projects and track job costs

Keep projects on schedule and on budget with flexible estimating, tracking, and project billing in Sage 300c.

With Sage 300c project job costing, you're better equipped to:

- Control project costs.
- Manage contractors and subcontractors.
- Track costs and revenue down to the finest details on every project.
- Track and monitor original projections and actuals.

All costs, payables, and receivables can roll up to each area of the project. Overhead, equipment, and materials are allocated to ensure the project is on time and on budget.



"With information readily available at their fingertips, sales representatives can deliver unparalleled customer service and strengthen client relationships. In short, Sage CRM and Sage 300 deliver the business management capabilities we need to stay competitive."

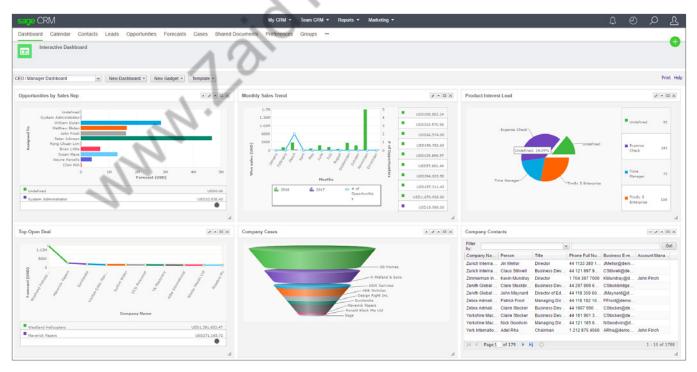
Jean-Marc Pigeon, president, Inortech, Inc.

## Win new business, retain and grow existing customer business

With Sage 300c and Sage CRM, you can have end-to-end visibility of your sales and marketing activities and a single view of the customer across your organization. Open up new opportunities for growth with greater insight into business performance, better efficiency and productivity, and more effective communications.

You have the tools at your fingertips to find new customers, reduce sales cycles, and build lasting, more profitable relationships.

- Track your sales opportunities from lead generation to close.
- Exceed your customers' expectations with outstanding customer service and support.
- Plan, execute, and evaluate the success of your marketing campaigns with ease.
- Enable your workforce to access customer information anytime, anywhere with mobile access.





#### Easily manage human resources and payroll

Fulfill your company's requirements to comply with statutory submissions including submission of Tax File for Employment income.

- Leave and expense reimbursement management
- Automated payroll processing
- Statutory compliance
- Comprehensive reporting
- Project costing integration
- Seamless integration with Sage 300
- Employee Self-Service Portal

Sage 300 gives you the power to process your payroll in house and cost-effective or outsource it without losing visibility. Time allocation and payroll information are entered only once and seamlessly shared throughout Sage 300, including project costing.

You can use a variety of calculation methods for employee benefits, earnings and deductions, while easily keeping up to date with the latest changes in statutory and income tax filing requirements.

#### Simplify payroll processing

You can easily and cost-effectively manage your payroll throughout your business, including processing paychecks (and direct deposit where available) correctly on time, every time. Payroll-related transactions are posted back to Sage 300c in real time.

Or, if you are looking to outsource payroll but not lose visibility to payroll transactions, Sage 300c offers direct integration with Sage Payroll Services so you can upload general ledger account numbers and bank codes to Sage Payroll Services and easily download payroll transactions back into Transaction Journal Entry. Simplify your payroll processing with selection lists and anytime check processing. We'll keep you in compliance with changing tax laws through quarterly updates, including tax tables.

#### Optimize human resource management

Sage 300c enables you to decisively meet and respond to HR management challenges. With integrated payroll, benefits, recruiting, employee self-service, and analytics, Sage 300c helps you to maximize every dollar you invest in employees. We call this the Return on Employee Investment.



#### Easy e-filing

Safeguard your company against tax filing errors and meet all state and federal reporting and payment requirements with Sage Payroll Tax Forms and eFiling by Aatrix.

#### Enhance business insight and visibility

Reporting on the most critical aspects of your business—on demand—is critical to operations, management, and compliance. With Sage 300c, you will be able to identify issues before they become major problems for your business.

#### Intelligent reporting

Design, distribute, and consume reports through a common Microsoft Excel® interface on financial and nonfinancial data. Sage Intelligence can consolidate data from Sage 300c and other data sources to get a single version of the truth in Excel. Analyze and create reports, filter and aggregate data, drill down to transactions, and automatically schedule and distribute reports. Sage Intelligence has multiple report templates that are provided out of the box.

#### Keep tabs on critical information

With the Sage 300c homepage, you can customize an anytime, anywhere dashboard specific to your business, with key performance indicators (KPI) and access in the office or away through any mobile device.



## Get to grips with your data, and make faster, more informed business decisions

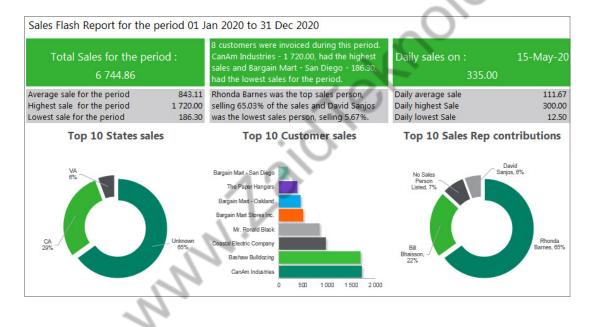
Sage 300 Intelligence Reporting is a flexible business reporting tool that integrates with your Sage 300 solution and allows for better insights into your business's data.

Intelligence Reporting gives you a holistic view of your business by seamlessly consolidating your data from Sage 300, reducing spreadsheet chaos, and improving collaboration across your business. With Intelligence Reporting, you can automatically run and distribute fully customizable reports in Microsoft® Excel®, so you spend more time analyzing the data, and less time locating and preparing it. You have the choice to either customize the ready-to-use reports or create new reports to suit your business's unique requirements, ensuring that visibility of your information is always just a click away.

Reports are accurate and up to date, and allow you to see the data immediately, without having to export data or manually create reports. KPIs give you a pulse of your business, while drill-down capabilities allow you to see the data that makes up the numbers and have an impact on your decisions. You will also enjoy full control over your financial reports with a drag-and-drop Report Designer tool that is exclusive to Intelligence Reporting.

#### Let us help you succeed

Ninety-eight percent of Sage customers<sup>1</sup> rely on data to either support or aid in their decision-making processes. However, there's never enough time to sort through the waves of spreadsheets, presentations, reports, and databases to find and analyze the data needed to make the best decisions. Intelligence Reporting helps you come to grips with your business's data, so you can make business decisions with confidence.



<sup>1</sup> This statistic comes from a survey we at Sage conducted with our customers in 2015

#### Features and functions

#### Better insights for more informed business decisions

Analyze trends and monitor your business's performance by getting a holistic view of your business, or drill down into the detail to get greater insights into the data that matters to you.

#### A tool you're already familiar with

Intelligence Reporting delivers reports in Microsoft<sup>®</sup> Excel<sup>®</sup>– the world's most popular reporting tool that you are already familiar with.

#### Save time with report automation

No longer will you have to export your data to Excel and report outside of Sage 300. Reports are linked to your data source.

#### Reports are ready to use

To run an out-of-the-box report that has already been formatted for you, all you need to do is select the information you want to report on. Additional reports are also available on an ongoing basis, and are easily imported through the Report Utility.

#### Reports are easy to customize

Need a specific report? Customize a ready-to-use report or simply create one from scratch with this flexible reporting tool.

#### Complete control over your finances

Easily drag and drop the building blocks of your financial layouts within the familiar interface of Excel, allowing you to take control of all the design aspects of your financial reporting layouts.

#### Software that suits your business's needs

Intelligence Reporting is scalable, meaning that you can add or remove users, companies, and reports to match your business's growing needs. This includes being able to report on multiple fiscal years, multiple budget sets, and multiple budget versions across all available account segments.

#### Complete control over the level of detail in reports

Easily filter your information to view your organization in different ways through flexible Reporting Trees and Report Groups.

#### **Automated Report Distribution**

Reports can be scheduled to be automatically distributed at any time to individuals or teams, through various formats and platforms.

#### Components

#### **Report Viewer**

The Report Viewer allows you to run out the relevant reports. It comes with the basic filtering capabilities (filtering and changing of parameters) and drill-down functionality on existing reports.

#### **Report Manager**

The Report Manager allows you to author new reports (organizing, creating, and editing), filter and aggregate data, as well as create new reports with the standard data tables available. This tool also allows you to set permissions and security for reports.

#### **Report Designer**

This Excel add-in allows you to easily create and edit financial statements using a graphical "drag and drop" interface, giving you full control of your financial reports.

#### Connector module

The Connector module allows you to access and consolidate information from multiple sources. This means you can connect to more than one database at a time enabling you to do multicompany or multicurrency consolidations and create new data containers for specific customized reports on any part of your Sage Business Solution and/or any other data sources (ODBC compliant).

#### About Sage

Sage is the market and technology leader for integrated accounting, payroll and payment systems, supporting the ambition of entrepreneurs, and business builders. Today, business builders measure success in strong relationships, partnerships, and communities. It's why Sage helps drive today's business builders with the most intelligent and flexible cloud-enabled software, support and advice to manage everything from money to people. Daily, more than 13,000 Sage colleagues in 23 counties work with a thriving global community of over 3 million entrepreneurs, business owners, tradespeople, accountants, partners and developers to champion the success of business builders everywhere. And as a FTSE 100 business, we are passionate about doing business the right way, supporting our local communities through the Sage Foundation.

Sage - the market and technology leader for integrated accounting, payroll and payment systems, powered by the cloud and supporting the ambition of the world's entrepreneurs and business builders. Because when business builders do well, we all do.

#### Contact :

PT. TOTAL ZAID TEKNOLOGI JI. Marzuki Yahya No.8 Bakti Jaya Sukmajaya | Depok. Jawa Barat | Indonesia 16418 Email: sage@zaidteknologi.com Phone: +62 (21) 2761 8208 Website: www.zaidteknologi.com

