

E-BOOK

Modernise your workflow with Sage 300

Discover the full potential of your business with ERP solutions



Contents

- 1. Modernise workflow to stay ahead**
- 2. Manage business effectively with digitised processes**
- 3. Building flexibility and agility into your business**
 - 3a Work anytime, anywhere
 - 3b Cash flow projections
 - 3c Get paid faster with automation
- 4. Customer quotes**
- 5. Case study: Cairnhill Metrology Solutions**
- 6. Customise Sage 300 to your needs**
 - 6a Finance management
 - 6b Project and vendor management
 - 6c Inventory tools
 - 6d Analytics and reporting
 - 6e Sales and marketing processes
 - 6f Customisable add-ons
- 7. Sage Cover Software Assurance Plan**
- 8. Case study: BOH Tea**
- 9. About Sage**

1

Modernise workflow to stay ahead

Designed for Growth

The most advanced tools can help to unlock your company's potential. Sage 300 reduces costs and improves performance with enhanced business visibility. Together with an integrated suite of ERP solutions, Sage 300 is poised to provide your business the support it needs to grow.

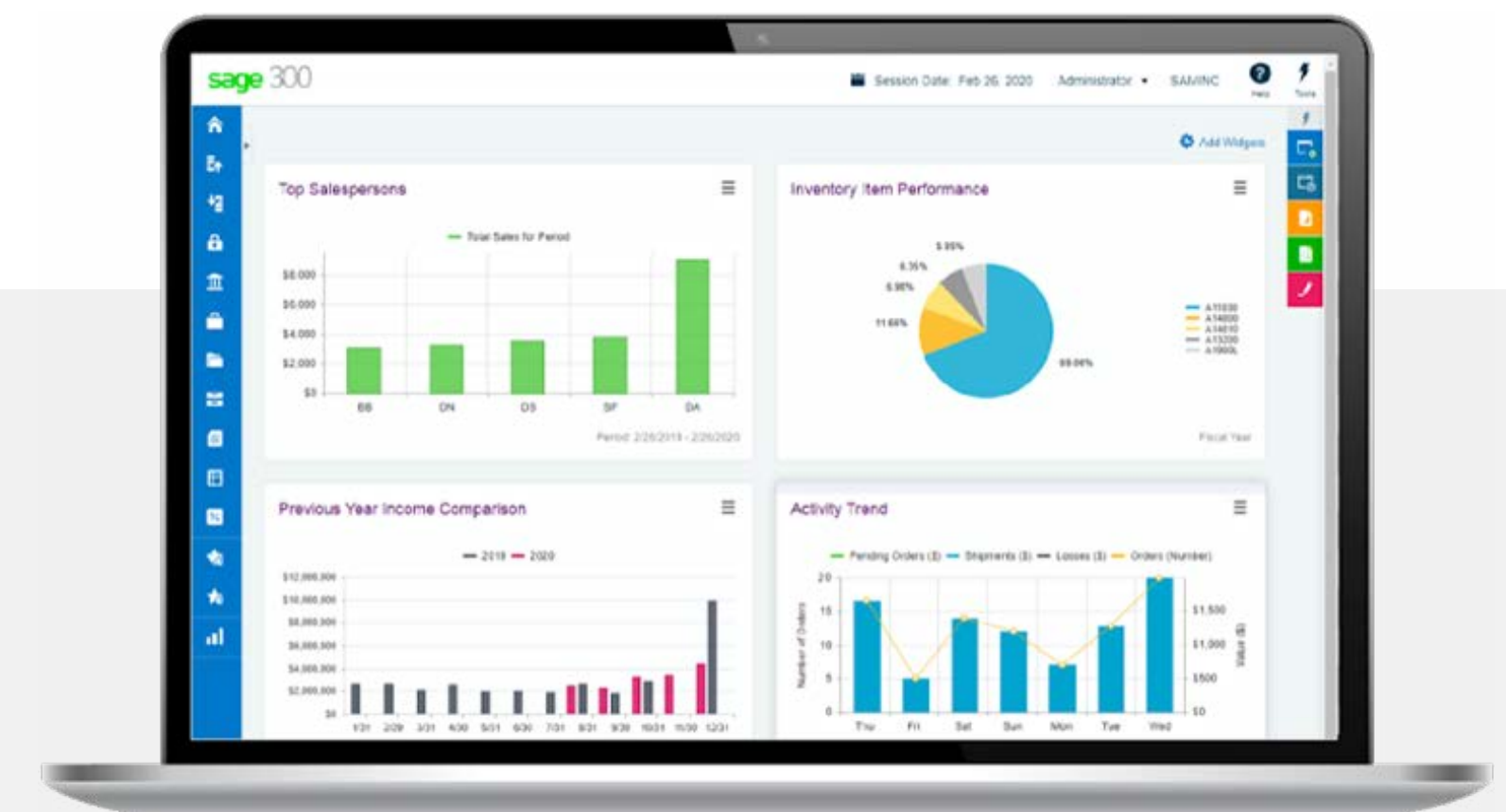
A solution for your growing business

- You need a new tool to connect your disparate departments together.
- You want something flexible and powerful.
- You need something capable of scaling as you move to new markets, buy and sell companies, and consolidate your corporate structure.

You need Sage 300.

Scale your business with ease

Sage 300 focuses on providing best-in-class financial tools. We excel at helping companies manage multiple entities such as subsidiaries or franchises. For companies that operate internationally, we offer multi-currency capabilities and multilingual interfaces.



2

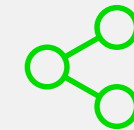
Manage business effectively with digitised processes

Today, more than 25,000 companies worldwide trust Sage 300 to manage their business. Every business is different, but what Sage 300 provides is one single point of truth for every company. Propel your business to the next level with Sage 300's trustworthy business management platform and features.



Move your on-premise ERP to cloud

Access to data, transactions, and reports anytime, anywhere



Productivity and collaboration

Edit and work together within a single shared set of company data



Streamline backend operations

With increased functionality offering ISV add-ons



100% compliant for local tax regulations

Sage is IRAS certified



Local government grants

To upgrade business processes



Scalable

As you build modules and expand the software scope based on business needs



Customer-centric view

End-to-end visibility to make business decisions with Sage CRM



Payroll solution

Manage payroll and HR with ease using Sage EasyPay



Award winning

Recognised globally as a leader in technology and innovation



Sage University

Learn to effectively utilise Sage solutions



Sage Cover Software Assurance

Keep your solution up-to-date, ensuring a continual return on your investment

3

Building flexibility and agility into your business

At Sage, we are always looking to better help your business. And with Sage 300, we've introduced more ways to do just that.

Work from anywhere

Enjoy access to your data from any device with multiple web screens and customisable text sizes.

[Learn More](#)

Cash flow projections

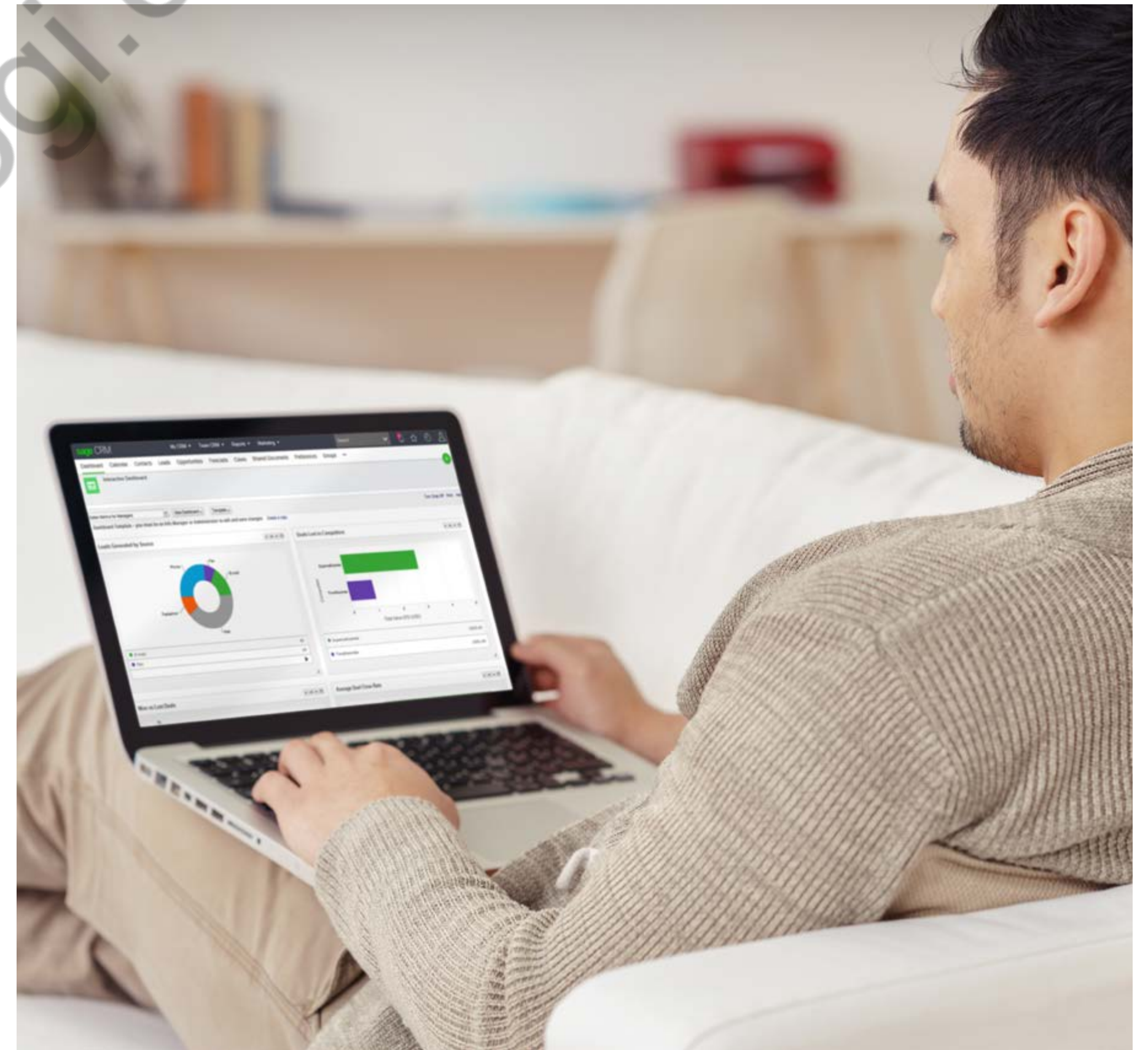
Live dashboards provide real-time visibility of your cashflow projections and reports with Sage CashView™.

[Learn More](#)

Peppol ready

Meeting Singapore's Infocomm Media Development Authority (IMDA) standards.

[Learn More](#)



3a

Work anytime, anywhere

Web screens bring the power of Sage 300 to your web browser

Running parallel to the classic desktop screens, web screens allow you to use an interface that best suits your needs.

Enter transactions, generate reports, manage company finances and more — anytime, anywhere.

A new text size setting allows you to see more information on smaller screens by reducing text size.

Harness the power of cloud deployment

With a secure, online portal with modern, intuitive web UI, your team can work and access data remotely, whenever they need. All they need is an internet connection.

Sage 300 works with any cloud provider, so speak to your business partner to find out which works best for your needs.



3b

Cash flow projections

Cash flow is the lifeblood of every business and needs to be monitored constantly. Sage CashView™ helps to provide a smarter way to manage your cash flow, empowering you to stay ahead in a position of control. The benefits include:

Current and long-term cash flow view

View current and multiple forecast periods to understand your future cash balance position.

Getting to know your business better

Use simplified dashboards and reports to view the health of your business.

Constant updates

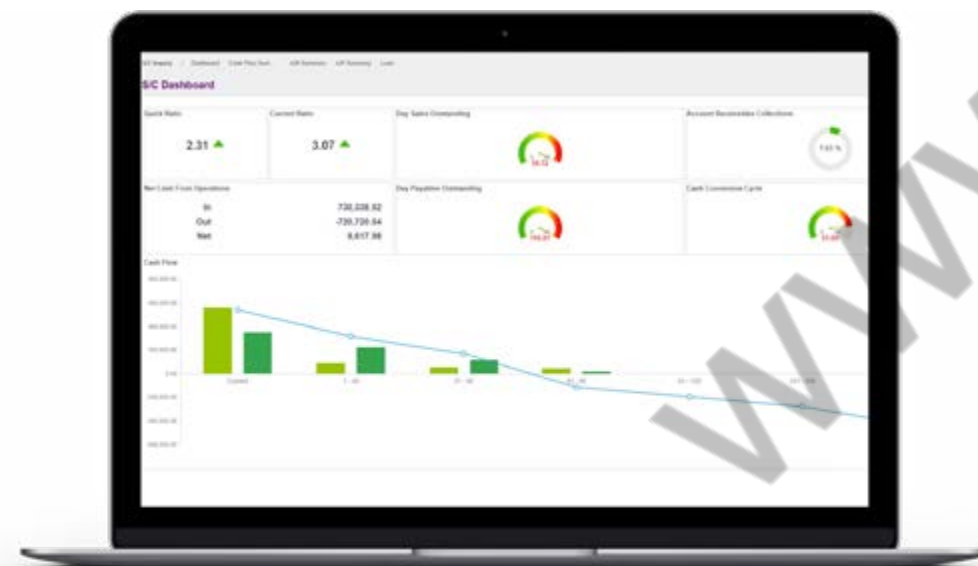
Receive daily email notifications to keep you updated about your cash flow.

Better recovery plan facilitation

Build a recovery plan by forecasting future activities without impacting your ledger.

Quicker access to business lifelines

Speed up your bank loan application with Standard Chartered Bank in Singapore.



Download our [brochure](#) and [Sage CashView datasheet](#) or watch the [Sage CashView™ introductory video](#) to find out more.

3c

Get paid faster with automation

Peppol Ready, IRAS Certified, and With Up to 80% PSG Support

Sage 300 is Peppol ready in Singapore and meets the Infocomm Media Development Authority's (IMDA) standards. IMDA is a statutory board of the Singapore government, under the Ministry of Communications and Information.

This helps to increase productivity and security, while reducing admin work with the capacity to send out e-invoices.

And with InvoiceNow, you can easily and instantly send invoices to your customers.

**INVOICE
NOW**
Invoice Now, Get Paid Faster.



[Sage 300] is easy to use and has all of the functionality our properties need. And thanks to its multiple language overlays and multi-currency features, it works in every country in which we operate.

David Beeby,
Director of Financial Systems, Fairmont Raffles Hotels International



We're getting 2,000 or 3,000 orders in a day. We needed a multi-currency platform that could handle the volume and the multi-warehouse costing.

Yoram Weinreich,
Co-president, Simpli Home



Sage 300 In Action

Cairnhill Metrology, an industrial metrology solutions provider

We are using Sage CRM, Sage 300, as well as Sage EasyPay. This gives a lot of workflow management. The different departments can share a common knowledge base throughout our organisation in every country. And it helps you to achieve a paperless organisation. Having Sage helps us stay one step ahead of the game.

Lim Seng Hoo
Managing Director, Cairnhill Metrology



[Find out more](#)



6

Customise Sage 300 to your needs

As your business grows, your needs will change. This means your BMS software will need to keep up. Sage 300 is uniquely positioned to help your company grow and add needed software confidently.

We offer a catalogue of modules and **an ecosystem of fully integrated Sage 300 Independent Software Vendors (ISVs)** to help your business manage everything; from finances, accounting, CRM & BI, to project tracking, managing distribution, sales and inventory.



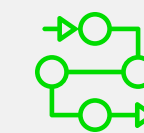
Finance Tools

- General Ledger
- General Ledger Consolidation
- Intercompany Transactions
- Accounts Receivable
- Accounts Payable
- Instant Bank Reconciliations
- AP Withholding and Reverse Charges (for Tax Calculation)



Project and Vendor Management

- Project and Job Costing
- Multiple Contacts



Sales Processes

- Send e-invoices (InvoiceNow)
- Sage EasyPay
- Payment Processing
- Order Entry
- Purchase Order
- Tax Withholding
- Sage CRM



Inventory Tools

- Inventory Control
- Serialised Inventory & Lot Tracking

6a

Finance management

Empower your team with an accurate, real-time understanding of your financial position; whether it's cash flow, receivables, or payables across multiple locations, companies, currencies, and international borders.

Manage complex finances and stay highly compliant with government regulations such as Generally Accepted Accounting Practices (GAAP), General Data Protection Regulation (GDPR), and International Financial Reporting Standards (IFRS).

Comprehensive accounting and financial management

- General Ledger
- Accounts Payable
- Accounts Receivable
- Payment Processing
- Bank Reconciliation
- Check and form printing
- Multi-currency support
- Consolidated financials across multiple companies

Powerful yet simple

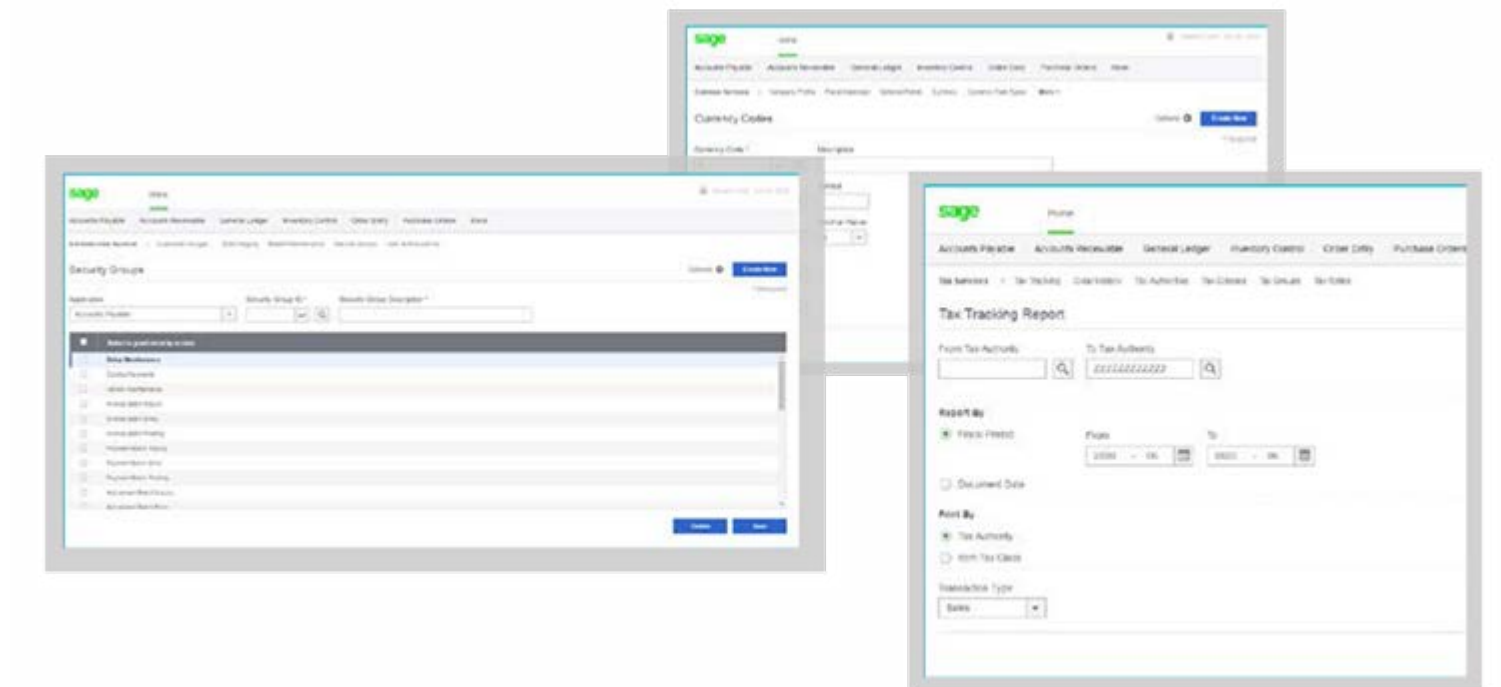
Keep your general ledger up to date in real time and meet your most demanding budgeting and processing needs to maximise the efficiency and accuracy of your financial data.

- Store up to 99 years of financial data
- Balance your books at every step
- Manage up to 10 different account segments
- Configure to your unique processes and preferred practices
- Easily import transactions from other applications or export data

Manage payables with ease

Streamline the entire cash flow process and save money.

- Organise vendor records quickly and easily
- Import transactions from other applications
- Automatically distribute invoices to as many general ledger expense or asset accounts you require
- Set up and schedule recurring payables for invoices paid on a regular basis
- Calculate tax for vendor invoices or manually distribute tax



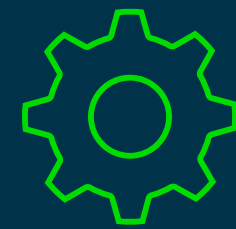
Configurable, simple to use, and accessible anytime, anywhere; Sage 300cloud helps you stay on top of your business and address financial issues quickly.

6b

Project and vendor management

Keep projects on schedule and on budget with flexible estimating, tracking, and project billing in Sage 300cloud.

With Sage 300cloud project job costing, you're better equipped to:



**Control
project costs**



**Track costs and revenue down to
the finest details on every project**



**Manage contractors and
subcontractors**



**Track and monitor original
projections and actuals**

All costs, payables, and receivables can roll up to each area of the project. Overhead, equipment, and materials are allocated to ensure the project is on time and on budget.

6c

Inventory tools

Delight customers, vendors, and your own employees by integrating disparate processes across multiple warehouses, inventory, production, and service departments. Faster, more accurate fulfilment results in satisfied customers, quicker payments, and much greater profitability.



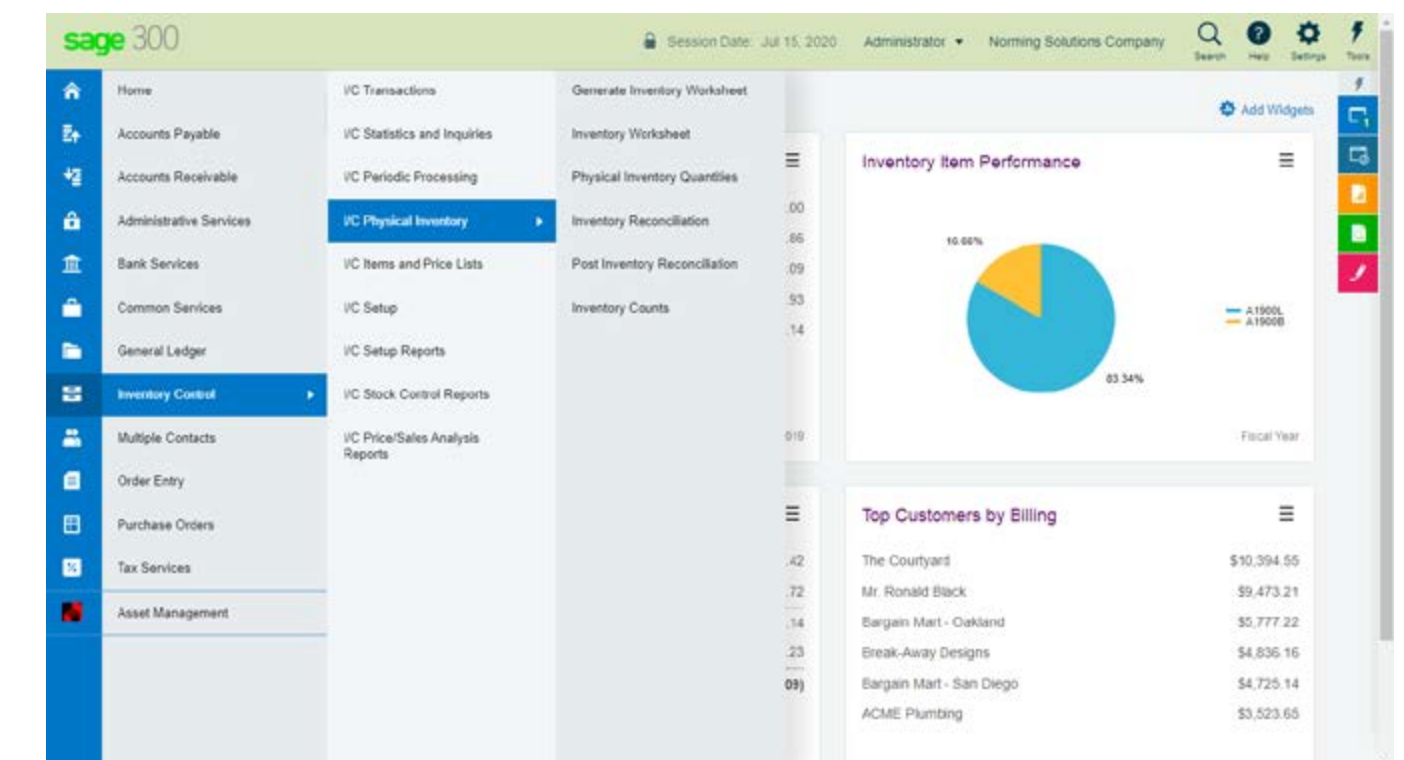
**Optimised
inventory**



**Streamlined order
and shipping
processes**



**Strengthened vendor
relationships and
purchasing process**



Strategically manage every aspect of the distribution cycle with efficiency and control.

- Inventory control with Serialised, Lot and Bin Tracking
- Sales processing
- Purchase order
- Purchasing and workflow management
- Project and job costing
- Manufacturing
- Analytical dashboard with Sage Intelligence
- Set up detailed quotes, back orders, cancellations, shipments, and prepayments
- Establish data entry defaults so you can see customer information quickly
- Gain real-time insight into stock levels, customer details, and shipping information
- See and enter orders in the currency of your customers
- View or print reports of transaction details and sales information
- Track multiple payment schedules and other payment terms

Make faster, more informed business decisions

Sage 300cloud Intelligence Reporting is a flexible business reporting tool that integrates with your Sage 300cloud solution and allows for better insights into your business' data.

Intelligence Reporting gives you a holistic view of your business by seamlessly consolidating your data from Sage 300cloud, reducing spreadsheet chaos, and improving collaboration across your business. With Intelligence Reporting, you can automatically run and distribute fully customisable reports in Microsoft® Excel®, so you spend more time analysing the data, and less time locating and preparing it. You have the choice to either customise the ready-to-use reports or create new reports to suit your business' unique requirements, ensuring that visibility of your information is always just a click away.

Reports are accurate and up to date, and allow you to see the data immediately without having to export data or manually create reports. KPIs

give you a pulse of your business, while drill-down capabilities allow you to see the data that makes up the numbers and have an impact on your decisions. You will also enjoy full control over your financial reports with a drag-and-drop Report Designer tool that is exclusive to Intelligence Reporting.

Let us help you succeed

98 percent of Sage customers rely on data to either support or aid in their decision-making processes. However, there's never enough time to sort through the waves of spreadsheets, presentations, reports, and databases to find and analyse the data needed to make the best decisions. Intelligence Reporting helps you come to grips with your business' data, so you can make business decisions with confidence.

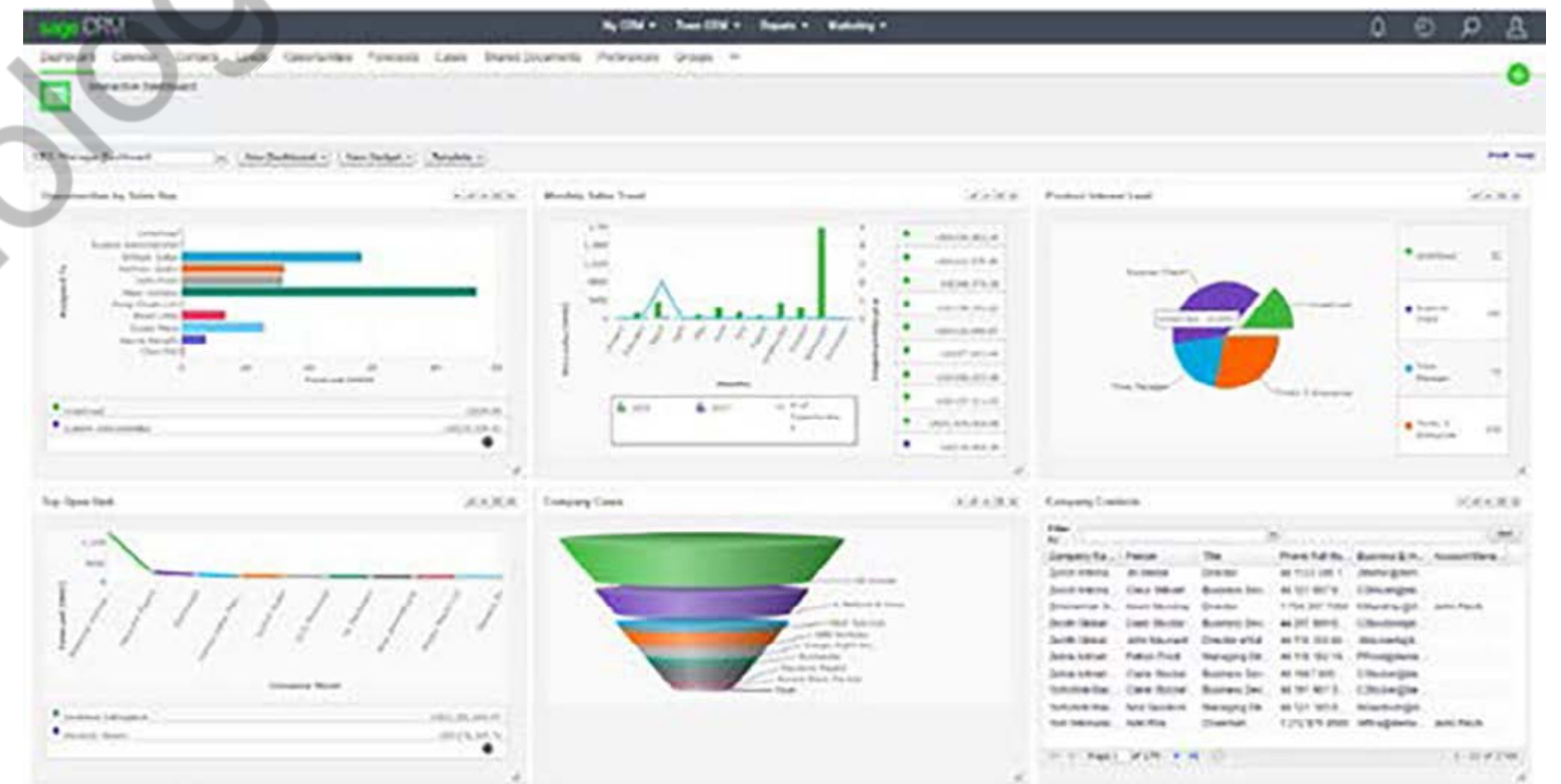
6e

Sales and marketing processes

With Sage 300cloud and integrated Sage CRM, you can have end-to-end visibility of your sales and marketing activities and a single view of the customer across your organisation. Open up new opportunities for growth with greater insight into business performance, better efficiency and productivity, and more effective communications.

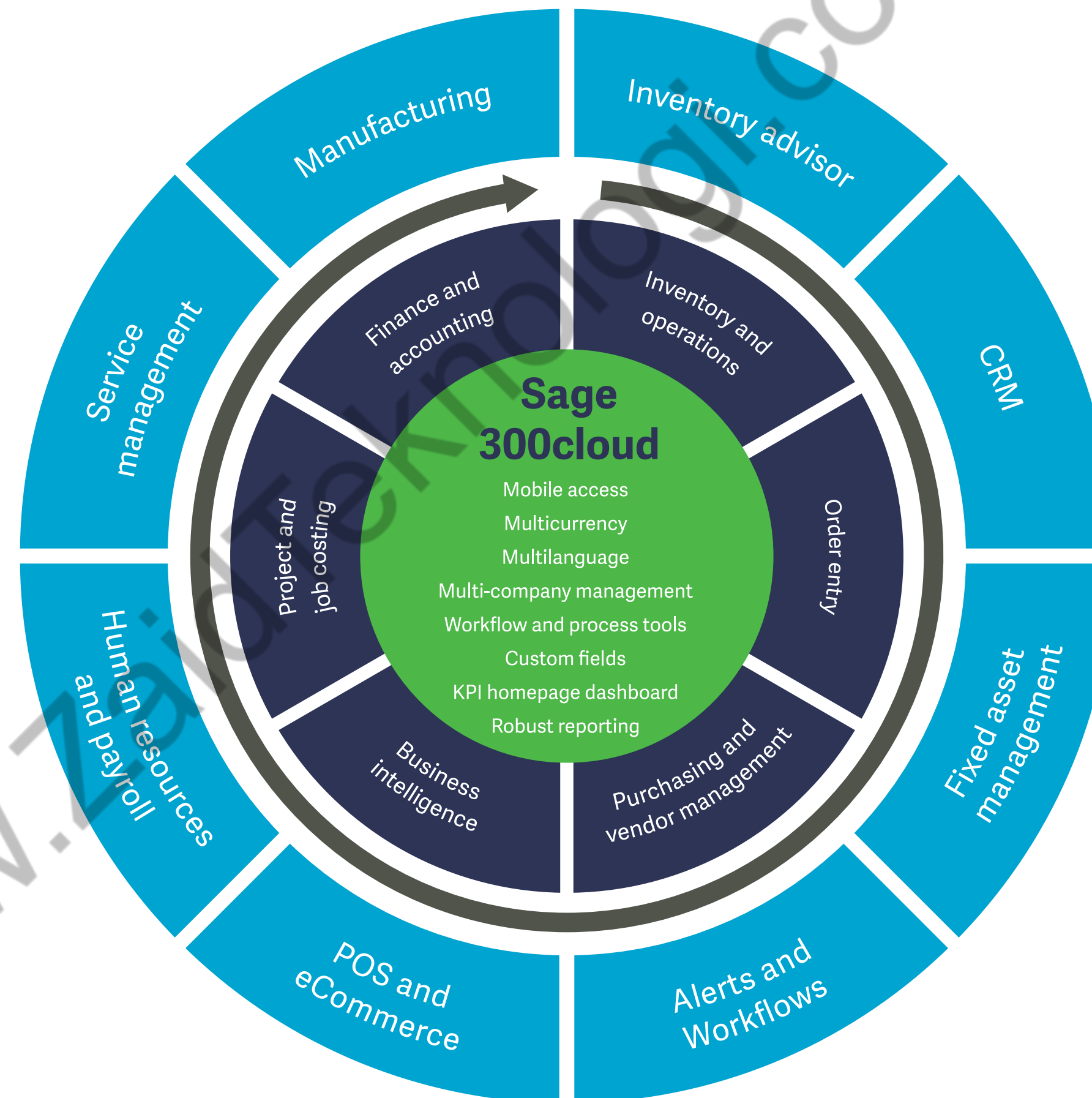
You have the tools at your fingertips to find new customers, reduce sales cycles, and build lasting, more profitable relationships.

- Track your sales opportunities from lead generation to close
- Exceed your customers' expectations with outstanding customer service and support
- Plan, execute, and evaluate the success of your marketing campaigns with ease
- Enable your workforce to access customer information anytime, anywhere with mobile access



See your business in a new light

The advantages keep coming. Sage has an extensive network of Independent Software Vendors (ISVs) whose add-on solutions extend Sage 300cloud ever further to meet the specialised needs of your business.

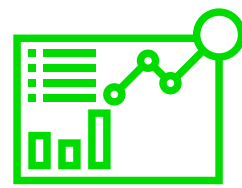


Connects the most important aspects of your growing business, including:

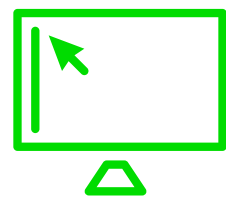
- Financials
- Operations and inventory
- Project and vendor management
- Business intelligence and reporting
- Sales, marketing, and customer service

Sage 300 customers are medium and large businesses who manage their entire business across geographies digitally, without the cost or complexity of traditional enterprise resource planning (ERP) software.

When you purchase Sage Cover, you receive



Complimentary use of Sage CashView™



Complimentary use of Sage 300cloud web screens for 12 months



Additional benefits

- Automatic Sage 300 software upgrades and updates
- Access to Sage Customer Portal
- Eligible for purchase of trade-ups, additional modules/user licences
- Access to technical support and resources
- Save on new licence purchase by renewing Sage Cover at low renewal fees



Sage 300 In Action

BOH Plantations, Malaysia's largest tea producer

As one of the only few tea companies in the world that grows and markets its own product, it's vital that each stage of our production process runs as effectively as possible. With real-time data, actionable reports, and simplified vendor onboarding invoicing, Sage helps us run our business from end to end.

Caroline Russell
CEO, BOH Plantations



[Find out more](#)



About Sage

All businesses are different and change over time. Recognising these facts helps us shape our software to give you choices. So what makes us different from other software companies? We like to think it's the personal touch and the fact that we have over 30 years worth of industry experience and customer trust.

We're a FTSE 100 company with millions of customers in all types of industries around the world. Our 13,000 employees serve our customers in 23 countries across Europe, Africa, Australia, Asia, Latin America, and North America.

We work with a country-wide channel network of Partners and Developers, many of whom have been around for as long as we have. Our Partners and Developers are one of the many reasons customers choose Sage, and we believe that we have one of the strongest and widest support networks in the industry.

We aim to support our customers with exceptional service, delivering a fantastic customer experience. This gives you the confidence that we're constantly taking care of your accounts and the knowledge that there's always someone nearby who understands your business. Providing you with the opportunity to focus on the important things. Our extensive ISV and developer ecosystem create specific solutions and add-ons to help make our software work alongside your individual business processes or industries - delivering truly bespoke solutions, tailored to your needs.

So, whatever your business needs, we've got it.



Frost & Sullivan ERP Software Vendor of the Year 2020 in Malaysia



SoftwareReviews 2020 ERP Data Quadrant Awards Sage X3 as Gold Medalist



G2 Top 50 Best Software for Small & Medium-Sized Enterprises

Sage 300 is an end-to end cloud-connected business management solution that unlocks your company's potential, reduces costs and improves performance with enhanced business visibility.

For more information, visit
www.zaidteknologi.com

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